

**WARM CONGRATULATION ON THE SUCCESSFUL CONVENING
OF THE CHINA-AFRICA SEMINAR ON RICE VALUE CHAIN ENHANCEMENT**





Who are we

Zhejiang Qili Machinery Co., Ltd

A Technical Partner of WFP on Value Chain

- zhuji***
- —A water town south of the Yangtze River
 - the ancient Capital of the Yue State
 - the hometown of the beautify Xishi



Qili Machinery Co.,Ltd. formerly known as *Zhuji Grain and Oil Machinery Factory*, was founded in 1995, re-established in December 2002, is a professional manufacture of processing facilities on rice, millet, corn and other cereals . Our markdset covers all cross China, Southeast Asia, South Asia, West Asia, Eastern Europe, Africa and Central and South America.



China's well-known trademark

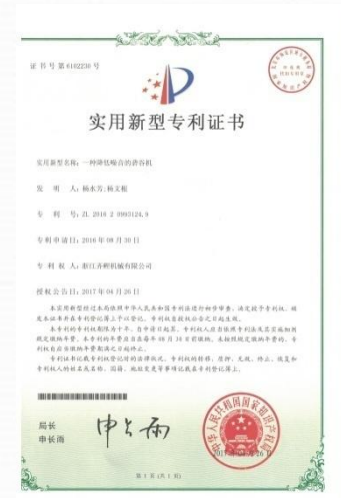
National Key High-tech Enterprise

National Torch Program Project

National key new product planning project

Obtained more than 50 national patents

Member unit of Standardization Administration





**THE CHINA-AFRICA
RICE VALUE CHAIN ENHANCEMENT**

Rice value chain involves breeding, planting, processing, storage, logistics and other aspects.

The current situation of rice industry in Africa:

- **Lack of breeding and planting techniques**
- **Rice processing methods still rely on manpower and simple tools in many rural areas**
- **Simple storage conditions**
- **Limited logistics capacity.**



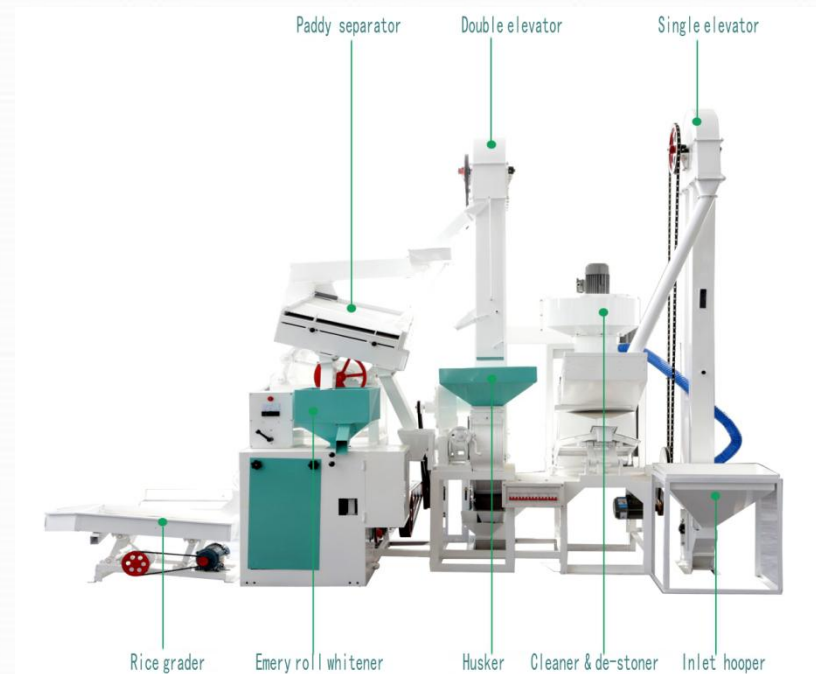
Negative effect for stone-removing, low output, high broken rice and low efficiency to use the primitive tools



With the growth and development in Africa, rice planting area is constantly expanding, so it's imperative to enhance rice value.

For upgrade the processing facilities

1. Small scale rice processing equipment



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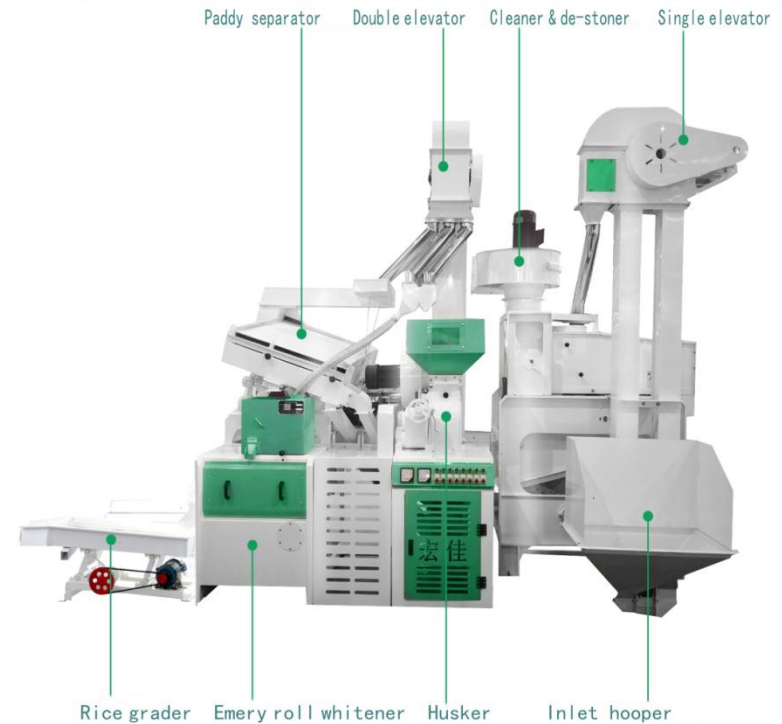
Combind Rice Milling Equipments

Key Parameter:

Output: 600-800kg/h

Total Power: 23.12kw

According to the current actual condition in Africa, small scale equipment has the advantages of **easy operating, less area occupation, low total power required and strong adaptability.**



MCT20

Combine Rice Milling Equipments

key parameter:

Output: 800-1000kg/h

Total Power: 26.02kw)

MCT25
Combine Rice Milling Equipments

Key Parameter:

Output: 1000-1200kg/h

Total Power: 52.7KW



2. It's necessity to **train local workers to grasp equipment operating & maintaining**, to improve an after-sales service system in local place in addition to the equipment have a stability during processing, also an important for equipment standard operating & using, and with a professional after-sales team .



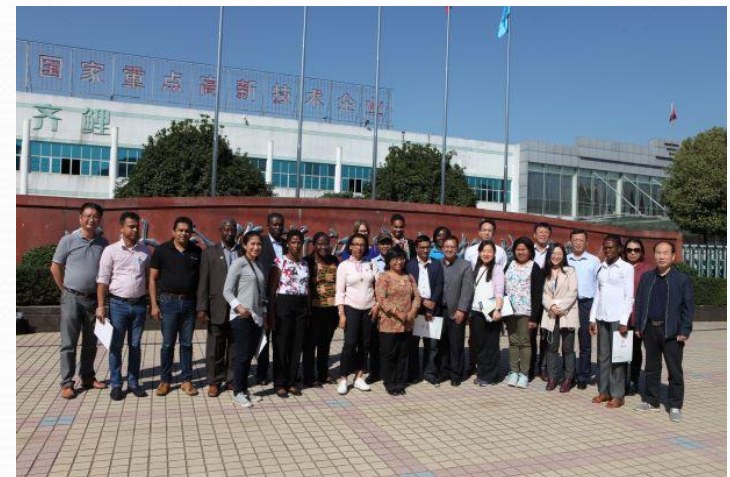
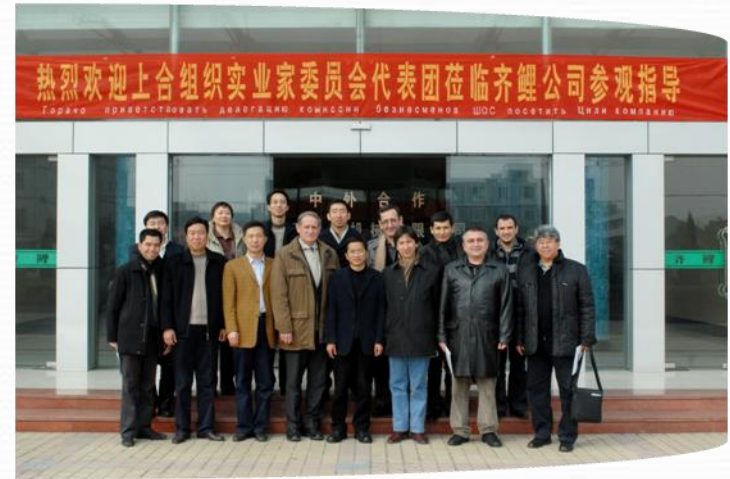
Localization for local technical person training has obvious advantages:

- 1). **Easier language communication, more accurately;**
- 2). **Same culture and religious habits more acceptable**
- 3). **Timely service with low cost. and strong adaptability.**



3. Gradually realize rice processing equipment localized production and manufacturing in Africa

As the "manufacturing factory of the world" China is also facing the pressure of costs rising, as developing countries in the African continent, also with a growing demand for rice processing equipment. In order to reduce costs, it is necessary to gradually realize the equipment production and manufacturing be localized.



Meantime the technology introduction and deepening cooperation are very conducive each parties, and that is the inevitable trend of realizing economic globalization and internationalization.



Zhejiang Qili Machinery Co., Ltd. would sincerely learn from all participating institutions, and looking forward to exchange and cooperate with research institutions, institutes and companies.

Finally, we warmly welcome all friends to visit us.

Thank you!

